

Portsmouth Water

# ALTERNATIVE CREDIT ARRANGEMENTS FOR NON-HOUSEHOLD RETAILERS

April 2025



## Introduction

At Portsmouth Water we aim to deliver great services to all our retailers through a highly collaborative approach. Putting our customers first by building trust through respect, honesty, and transparency. We are committed to supporting the nonhousehold market and delivering high-quality, resilient services to all our retail partners.

## Our bespoke credit arrangements

- We offer alternative credit security arrangements tailored to meet the needs and credit risks of our retailers.
- Our offerings are based on the additional credit risk Portsmouth Water is willing to share subject to the retailers risk profile and payment performance.
- Retailers with an equivalent risk and payment criterion are treated equally.
- The arrangements are based on risk profile and payment performance.
- Other bespoke arrangements will be considered in good faith.

## **Unsecured Credit Allowance (UCA)**

To access the unsecured credit allowance (UCA), a retailer must have at least twelve months of settlement charges (P1 or R1) paid to terms. This includes all reconciliation balances (R1, R2, R4 and RF) paid to terms.

- Investment Grade Status up to 100% UCA
- Top Tier Credit Rating up to 40%
- Middle Tier Credit Rating up to 20%
- Small/New Entrants please contact us to discuss your requirements.

The bespoke UCA, and any other bespoke arrangements, will be revoked following two late payments in a rolling 12-month period or two payments in that period via methods other than BACS or Direct Debit.

#### 1. Investment grade status

Investment Grade Status means a credit rating by one of the following credit rating agencies: Standard & Poor's, Fitch, or Moody's within the following listed credit grades:

Standard & Poor's	Fitch	Moody's	
AAA	AAA	AAA	
AA+	AA+	Aal	
AA	AA	Aa2	
AA-	AA-	Aa3	
A+	A+	A1	
A	А	A2	
A-	A-	A3	
BBB+	BBB+	Baal	
BBB	BBB	Baa2	
BBB-	BBB-	Baa3	

Or direct or indirect majority ownership or control by the government of an EU member state, the government of a member state of the European Economic Area, the UK Government (or any devolved administration of the foregoing including the devolved Scottish, Welsh and Northern Ireland administrations).

### 2. Credit worthiness grade

Credit Worthiness Grade means the contracting retailer holds a Top Tier Credit Rating (Credit assessment score of 9 or 10) from at least two of the Designated Credit Reference Agencies and no less than a Second Tier Credit Rating (7 or 8) from the one remaining agency of the Designated Credit Reference Agencies.

Middle Tier Credit Rating is defines as credit assessment scores 7-8 from at least two credit reference agencies and 6 or above from a third.

#### **Designated Credit Reference Agencies**

Credit Assessment Score	Dunn & Bradstreet	Equifax	Experian
	Comprehensive Report		Bronze, Silver or Gold Report
10	5A1/	A+	95-100
9	5A2/4A1	A/A-	90-94
8	5A3/4A2/3A1	B+	80-89
7	4A3/3A2/2A1	B/B-	70-79
6	3A3/2A2/1A1	C+	60-69
5	2A3/1A2/A1	C/C-	50-59
4	1A3/A2/B1	D+	40-49
3	A3/B2/C1	D/D-	30-39
2	B3/C2/D1	E+	20-29
1	C3/D2/E1	E/E-	10-19
0	Below E1	Below E-	Below 10

#### 3. Small business

Please contact us to discuss your individual needs.

Please get in touch with

wholesaleservicedesk@portsmouthwater.co.uk if you would like more information.